AO Smith News Release

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A. O. Smith Alum Tommy "Two Gloves" Gainey Wins Pebble Beach Invitational

ASHLAND CITY, Tenn. (Nov. 27, 2012) – Former A. O. Smith (www.hotwater.com) employee and PGA Tour Member Tommy "Two Gloves" Gainey secured his second win on Nov. 18 at the Calloway Pebble Beach Invitational.

Gainey sunk a three-foot birdie putt on the 18th hole, shooting a 3-under 69 and clinching a one-stroke victory over Kirk Triplett and William McGirt at the Pebble Beach Invitational. This marks Gainey's second win of the 2012 season, just three weeks after his first PGA Tour victory at the McGladrey Classic.

"We at A. O. Smith are proud to call Tommy a member of the family," said Ajita Rajendra, president and COO of A. O. Smith. "We are thrilled to see Tommy continue to grow and thrive with his second win this season. Congratulations, Tommy!"

Unlike most golfers, Gainey has a special relationship with his lead sponsor A. O. Smith. He began his career at the company's McBee, S.C., manufacturing facility, where he wrapped insulation around water heaters as they were assembled.

"I can honestly say that part of my check used to go toward golf in some form or fashion every week," said Gainey. "I guess you can say A. O. Smith started supporting me and my love for the game before they even realized it."

Gainey realized his dream to become a professional golfer in 2007 when he left A. O. Smith to compete on the Golf Channel's *Big Break II* and later *Big Break VII*. In 2008, Gainey earned his PGA Tour card with a top 25 finish at PGA Q-School. After a stint on the Nationwide Tour that included two wins, Gainey has been competing on the PGA Tour on a full-time basis for the past two years.

Gainey won $60,000 of the Pebble Beach Invitational's $300,000 purse. "You can't ask for more than winning at Pebble Beach," he said.

About A. O. Smith:
A. O. Smith Corporation is a leading global manufacturer and marketer of residential and commercial water heaters and boilers. A. O. Smith offers its customers an additional competitive advantage in that the company designs, builds, distributes and field supports the world's broadest and deepest line of residential and commercial water heaters, as well as commercial boilers. This single-source concept simplifies ordering, installation and service and is backed by more than 70 years of research and innovation. For more information, visit www.hotwater.com. For the most up-to-date industry news, like us on Facebook and follow us on Twitter.

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